

Dear Mr. Deus,

We are delighted to announce the launch of our "Scanning Specialist Program" within our existing Channel program.

Participants in this program are recognized as the scanning experts with whom Honeywell engages to grow their scanning business.

This program offers a series of benefits:

- Dedicated Scanning Sales Specialist

We have appointed in each region one person who will work closely with you to understand and answer your needs to grow the Scanning business with Honeywell. Your dedicated sales person will contact you very soon.

- Scanning Service Agreement

The possibility to repair trigger, scan window and housing of a scanning device is offered to you through a service agreement. More details will be discussed between you & your scanning specialist very shortly.

Congratulations! You are now part of this select group of "Scanning Specialist" and we sincerely hope to grow our mutual business in the future.

Yours sincerely

David Sharratt

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